City of Pawtucket

City of East Providence

***** Addendum #1 *****

RFP # 16-019
LED Streetlight Conversion

November 4, 2016

***** ***PLEASE NOTE*** *****

The bid submission date has been extended to <u>November 29th, 2016 @ 10:00 AM</u>. Public opening of the bid submissions will be at 4:00 PM on the same day.

The following issues/questions were posed at the October 17, 2016 pre-bid conference and via e-mail following the meeting.

1. **Q:** Is the contractor expected to keep replacement parts on hand during the maintenance portion of the contract?

   A: Responses to the RFP should conform to the requirements of *Section 5 Maintenance Responsibilities of the Contractor Following Conversion, paragraph Routine Maintenance*, "The selected contractor shall maintain an inventory or have readily available a supply/supplier of smart controls, photo cells, lamps, ballasts, and other equipment that is routinely used for these repairs in order to perform the repairs in the time frame required."

   Should any additional inventory requirements be identified, they will be discussed and negotiated with the selected contractor(s).

2. **Q:** Is the call center expected to be staffed 24 X 7?

   A: Yes, as described in *Section 5 Maintenance Responsibilities of the Contractor Following Conversion, paragraph Call Center Operations,* the call center is expected to be accessible 24 x 7, and to meet the emergency and non-emergency response times and other requirements of this RFP.

3. **Q:** Is/will the City specify a specific manufacturer for the control packages for the LED lighting?

   A: No, Pawtucket and East Providence are brand neutral. They are looking to the bidders to recommend the equipment and control manufacturers they believe will best meet each City's needs. Bidders are invited to offer two options, the first of which is their preferred option.

4. **Q:** Will the contractor be responsible for the IT requirements, infrastructure and maintenance, for additional modules that are added?

   A: The costs associated with hosting and maintaining the WIFI network are not included in this RFP. The Cities do retain the option, however, to negotiate these and/or other services with the selected contractor(s), as they deem appropriate.

5. **Q:** How will any conflicts internal to the RFP be handled?

   A: Bidders are encouraged to submit all questions to Dave Clemente according to the process laid out in the RFP, even after the formal deadline. The City may respond, although they are under no obligation to do so, or may issue an extension in the case significant questions are raised. All responses will be posted according to the guidelines laid out in the RFP.

   In addition to submitting questions, bidders are encouraged to explain their interpretation of any item they believe needs to be clarified or is important to understanding their bid in their response.

6. **Q:** Will the National Grid utilities incentives go directly to the Contractor of to the City?

   A: This has not been decided as yet. Each City will decide how to handle incentive payments in the way that best suits their needs.

7. **Q:** Have any locations been chosen for installation of optional add-on modules?

   A: Control options are not yet fully defined for either City. Discussion of these options will likely be included in the follow-up interviews.

8. **Q:** The specifications seem to be specific to a certain manufacturer. Did the City intend to signal a preference for that manufacturer?

   A: No, Pawtucket and East Providence are brand neutral. They are looking to the expertise and experience of the bidders to propose the products that will best suit these projects.

9. **Q:** The RFP calls for a photometric analysis. Are we sure we want this done?

   A: It is not the Cities' intention to require a complete photometric study on all converted lights. If Pawtucket and/or East Providence determine that a study is warranted, they will negotiate with the successful bidder as appropriate.

10. **Q:** Please clarify the apparent discrepancy between the requirement for 'Dark Sky Compliant" in the RFP and the requirement for 4,000K in the LED Specification

    A: Both Pawtucket and East Providence request lighting proposals that are dark sky compliant, and therefore have a color temperature rating of 3,000K or less. The 4000K requirement is the LED Specification should be ignored.

11. **Q:** Will the evaluation criteria or price prevail in choosing the winning bidder?

    A: The Purchasing Board has sole discretion for selecting the winning contractor and may do so as they see fit. Historically, the evaluation criteria have prevailed.

12. **Q:** Do the Cities have the capital in hand to move forward with these projects?

    A: Pawtucket has funds for the conversion in place. East Providence is in the queue for Round 2 funding through the Infrastructure Bank.

13. **Q:** Will the detailed submittal as described in Section 9, Appendix E be required with our bid package or will this be reviewed at a later date?

    A: The information requested in Appendix E's *Product Submittal Form* and the *Pole Layout Illustrations* is not required at the time of submission but may be required during evaluation at the discretion of the Cities.

14. **Q:** The specifications for the controls and the lights are inconsistent. For example, the surge protection for the controls is twice the requirement for the fixtures.

    A: Bidders are encouraged to offer their best solution. If/where inconsistencies exist, the bidder is encouraged to note such and offer their best solution.

15. **Q:** Are the Cities limiting bidder options to conventional long life photo controls?

A: The Cities have not finalized their streetlight and control design. With this RFP, they are seeking the expertise and experience of the bidders to propose viable, cost-effective solutions. Bidders are encouraged to provide any supporting information they feel is important to understanding their product choices.

16. Q: Why does the RFP specify 120 to 480 volts?

A: The RFP specifies the wider range to include older streetlight systems that may be 277/480 and have 480 delta circuits.

17. Q: Does the RFP require bidders to submit a detailed traffic control plan?

A: Section 8 requests a narrative describing your firm's overall approach to the project. It includes a list of requested elements including a "short description of how traffic control will be handled". The RFP is not requesting a detailed traffic control plan.

18. Q: The RFP asks for a quote on two different types of controls but the specifications only permit the conventional photo control.

A: Where discrepancies exist between the RFP and the appendices, the language in the RFP will take precedence.

19. Q: Please clarify the request for LM79 reports and whether other reports are also required.

A: As detailed in the answer to Question 13, LM 79 reports do not need to be included in the bidders submission. In addition, the LM79 reports are a minimum requirement. Bidders may feel free to refer to and/or provide whatever accreditation they feel best supports their product offering.

20. Q: May bidders offer control options that do not include high bandwidth backhaul capability?

A: The Cities are interested in control systems that include backhaul capability and request control solutions that meet this criterion. If a bidder would like to offer a viable alternative, they may include it as Option B along with an explanation of its pros and cons.

Below is Bid Form Appendix A that asks proposers to offer a multi-city discount if both the City of Pawtucket and East Providence both chose the same vendor for award.

This Bid Form Appendix must be included in your bid submission in order to be considered complete.

David Clemente

Purchasing Agent

Bid Form Appendix A

Multi-City Discount

The City of Pawtucket and the City of East Providence reserve the right to award to different vendors. If both Cities choose to award to the same vendor within a reasonable amount of time from one another, it is expected that there will be a multi-city discount.

Below, please indicate the percentage discount savings off the bid price your company is willing pass through to both Cities.

Project Phase	Percentage Discount
LED Conversion	%
Post Maintenance	%

Bid Form Signature

_____
(Bidder Name – Please Print)

By:_____
(Signature)

Title:_____

***** ***BID FORM MUST BE SIGNED*** *****